SIEMENS / WELLINGTON ENERGY(NZ)
ELECTRICAL UTILITY MANAGEMENT SERVICES



The Client

SIEMENS

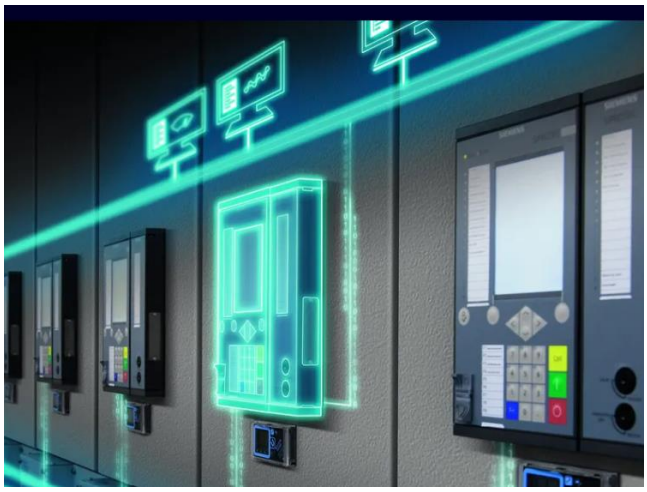
Siemens is a multinational technology conglomerate. It is focused on industrial automation, distributed energy resources, rail transport and health technology.

The Project

Siemens were submitting a proposal for Electrical Utility Management Services to Wellington Energy. New Zealand

The Challenge

- Review the RFP provided by Wellington Energy and prepare responses in conjunction with Siemens NZ and Australia staff on behalf of Siemens USA.
- Benchmark the current operations of Siemens NZ in servicing the existing contract with Wellington Energy and identify opportunities for improvement for incorporating into the RFP response.



The Outcome

- Review of the RFP documentation and develop responses for those areas / issues where Siemens required support.
- Provide strategic input to the structure of the proposal response so that Siemens could add more value in areas such as Asset management.
- Identify improvement opportunities for inclusion in the RFP response.
- Benchmarking the overall performance of the existing Siemens team in providing utility services to Wellinton Energy under the current contract.
- Sourcing external electricity subject matter experts in areas such as Computerised Maintenance Management Systems, etc to provide detailed input to the structure of the proposal.

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